

## Realizing the growth potential in many areas of your business



With Grow More, PCMC partners with you to help you realize the full potential of your business. In this unique experience, we take you on a journey that exposes opportunities on how to improve your efficiency, communication and employee engagement.

### Program Overview

**Two-day visit to PCMC:** During this visit, your team gets an inside look at PCMC operations. This includes site tours and an in-depth overview of our L3 program and how it works for us. Some of the topics we cover include our flow stoppage process, Kaizen events and improvement rituals, and team building.

**Kaizen activity worksheet:** We use this as our planning document to prepare for your upcoming Kaizen event. It also helps ensure senior leadership is 100 percent committed to this team.

**Five-day Kaizen event:** PCMC staff visits your facility for a setup reduction event. We'll film your staff during a changeover, which will be used throughout the event to help develop the desired future state of the changeover process. We will also practice the new future state and make adjustments if needed. It concludes with a final report-out session. All the materials we develop throughout the Kaizen will be given to you upon completion.

**Post-event follow up:** PCMC staff will meet with the Kaizen team leader weekly for the next six weeks. This time frame can be adjusted based on progress that's made with addressing open issues.

### What Our Customers Say

"We're so thankful that PCMC was the catalyst for initiating our journey. The timing and your leadership couldn't have been more perfect. We noticed a large improvement in employee morale after completing the event"

*Brad Peterson – Quality Assurance and CI Director  
Plastic Packaging Technology*

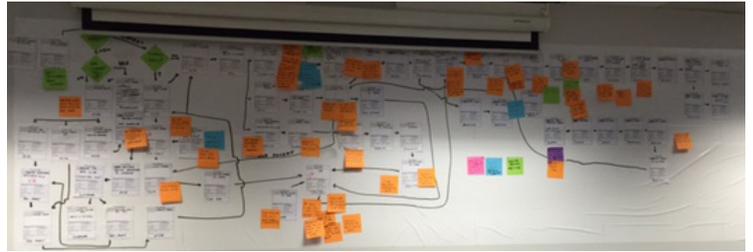
"I cannot think of any other occasion in my career when a vendor of ours has made such a meaningful contribution to our company's success."

*Sean Keeney – President and CEO  
Walle*

"PCMC was able to kick-off our Lean journey in a meaningful way. The most important result was initiating the process of engaging the associates on the floor. We now have employees asking to be part of the next event, identifying new ways in which we can improve current processes and participating in open discussions about changes we would like to implement."

*Jeremy Roemer – General Manager  
Little Rapids Corporation*

## Unleashing Potential



**Our Grow More success rests solely on your results. Our purpose is to make a difference in many areas of your business. Here are a few real examples of the impact we create:**

## People

### Improved engagement

The most important result of the kaizen event was initiating the process of engaging the associates on the floor.

### Developing the continuous improvement mind set

We now have employees asking to be part of the next event, identifying new ways in which we can improve current processes, and participating in open discussions about changes we would like to implement.

### Building better teams

Operators are friendlier with each other.

### Improved morale and communication

Their voice and ideas are heard and acted upon.

### Easier operator training

Each step of the change-over process is clearly identified for operators.

## Process

Creation of daily standard work where each team member is doing it the same to continuously improve one process (versus each operator doing it their way).

Clear identification on what needs to be prepared prior to change-over and the steps that must be followed to execute the change-over efficiently and in a safe manner.

## Performance

### Shortened lead times

Cut budgeted (or planned) times for jobs by 50%.

### Generate more capacity

16% increase in machine capacity.

### More through-put

15% reduction in make-ready times and 20% increase in gross output within two months of kaizen event. The 20% gross output improvement is equivalent to adding one additional press.

